

Financial Planning & Consulting Packages

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| Starter | Essential | Premier |
| Ideal For: Individuals looking to organize their financials and plan for the future- "Accumulator" | Ideal For: Individuals or Families looking to set and monitor financial goals- "Pre-Retirees" | Ideal For: Individuals or families entering or in retirement or business owners with complex financial needs – "Retirement & Legacy" |
| Meetings: Annual | Meetings: Semi-Annual | Meetings: Quarterly |
| | Starter Plus: | Essential Plus: |
| ✓ Set Financial Goals ✓ Portfolio/Risk Assessment ✓ Retirement Account Check-up ✓ Debt Management Review ✓ Net Worth Summary ✓ Evaluate Employee Benefits ✓ Online Financial Portal ✓ Fiduciary & Accoutablility Partner | Portfolio/Risk Analysis Tax Planning Strategies Debt Management Strategies Roth Conversion Review Education/College Funding Insurance Planning Basic Estate Planning | Retirement Income Planning Wealth Transfer Planning Charitable Giving Strategies Stock Options Analysis Business Planning Advanced Estate Planning Collab. With Third Party Professionals (Attorney, CPA, etc.) |
| Initial Plan/Setup: \$1,200 Ongoing Planning: \$149/month or >\$250k AUM* | Initial Plan/Setup: \$2,500 Ongoing Planning: \$249/month or >\$500k AUM* | Initial Plan/Setup: \$4,500+ Ongoing Planning: \$499/month or >\$1M AUM* |

*Ongoing Financial Planning Costs may be discounted or waived with AUM Commitment

Hourly Planning & Consulting

I offer ala carte planning services starting at **\$300/hour** depending on your situation and needs. Hours will be estimated and proposed on a project-by-project basis, prior to the start of any work.

Asset Management Services

| Account Value | Annual Advisory Fee | Included Services |
|-------------------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| initial \$249,999 | 1.25% | |
| next \$250k – \$999,999 | 1% | Portfolio Review Investment Selection Rebalancing Time Horizon Analysis Risk Tolerance Asset Allocation |
| next \$1M – \$2,499,999 | .9% | Rebalancing Gain/Loss Harvesting Financial Planning* |
| \$2.5M + | .85% | |

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